

Defero3 Announces EscapeWire Solutions as their newest Dealer Partner for their Hosted Hospitality PBX solution

Norcross, GA., March 2011 - Defero3 Inc., a leading provider of hosted voice solutions for hospitality has signed a partnership with EscapeWire Solutions to sell, install and service their hosted PBX solution. Defero3 believes their hosted PBX solution will be a good fit in EscapeWire's current portfolio of solution offerings.

"Defero3 is proud to introduce EscapeWire as our newest dealer. Our natural migration into their Triple Play offering combined with their ability to install and support the defero3 hosted solution offers the hospitality industry a unique low-cost single stop for voice, video & data services" states Tom Guziak, CEO at Defero3, Inc.

EscapeWire brings a great deal of hospitality experience along with a large hospitality client base and Defero3 looks forward to working with them as one of their premier dealer partners.

"We could not be happier and more excited about our relationship with Defero3. Our clients have been asking us for a PBX solution that substantially reduces the upfront cost of installation as well as the ongoing monthly costs for service & usage. They have been frustrated with traditional PBX vendors because they know the technology exists to provide the service they need at reasonable prices but they just haven't been presented with that option. With Defero3, we can now offer them both benefits" states Michael Woodhead, VP of Business Development at EscapeWire Solutions.

About Defero3

Defero3 offers innovative hosted voice services tailored for hotels, resorts and extended stay properties. Defero3 provides unique cost cutting capabilities which offer the choice of utilizing the hotel's existing telephone wiring infrastructure or leveraging a CAT5e/CAT6 wiring infrastructure by converging the voice and data into one seamless network – eliminating the problem of managing and maintaining expensive premise-based PBX equipment. For more information on Defero3's hosted voice solutions please visit www.Defero3.com

About EscapeWire Solutions

EscapeWire Solutions is a full service network solutions provider specializing in technology solutions for the hospitality industry. EscapeWire designs and installs customized, IP (VOIP) Phone Systems, expandable, Free-to-Guest (FTG) TV distribution systems including High-Definition programming, Digital Signage Solutions, High-Speed Internet access (HSIA) solutions, IP Surveillance/Camera Systems, Structured Cabling, Website Design/Hosting and Managed Network

Services including backup and disaster recovery solutions. We pride ourselves on providing our clients state-of-the-art solutions with exceptional customer service and support. Our technical expertise coupled with our hands on hospitality experience helps us to create solutions that solve real world issues within the hospitality industry today. EscapeWire currently has clients throughout the United States and Canada and has installed systems in several independent and branded hotels, conference centers, and universities including Holiday Inn, Crowne Plaza, Hilton, Marriott and the world renowned Hay-Adams. EscapeWire is proud to be an associate member of the IAHI.

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