

**EscapeWire Solutions, LLC**

617 Dingens Street  
Buffalo, NY 14206

Principle Contact: Chris Hart-Nova  
**President**

(716) 893-4984  
chartnova@escapewire.com  
www.escapewire.com

*EscapeWire Solutions service offerings and experience span a wide variety of industries. EscapeWire currently provides solutions and services for clients nationwide.*

*Our innovative use of emerging technologies allows us to build IT solutions that are of the highest quality, providing the flexibility required by most businesses.*



### **Candlewood Suites**

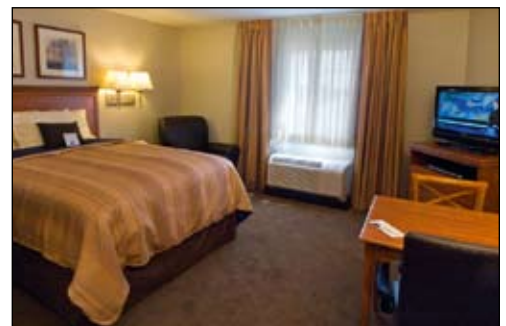
Amherst, NY

Hotel Management companies that want to focus on their core business, rather than technologies, come to EscapeWire Solutions. Nationwide, EscapeWire takes the complexity out of technology providing end-to-end IT and Multimedia solutions.

The management company for this Candlewood Suites required diverse technologies to be implemented in a short window of time, and felt confident turning to EscapeWire, an experienced, efficient solution provider.

***Candlewood needed overall Technology Systems Consulting, including:***

- Cable Plant Layout and Management
- High Speed Internet Access (HSIA) – Wired and Wireless
- Free to Guest HD Television
- LCD Panel Installation and Programming
- Audio Distribution
- IP Video Surveillance



# Systems Provided

## Technology Systems Consulting

EscapeWire presented a unified technology plan bringing essential services to Candlewood which will ensure satisfied, safe guests who enjoy a broad array of work and entertainment services.



## Cable Plant Layout and Management

Candlewood relied on EscapeWire to provide a cohesive plan for cable, termination and distribution systems. EscapeWire leveraged tenured experience in specific technology sectors, and converged them onto a unified platform. Benefits include:

- Efficiencies in installation and reduction of labor costs
- Easy growth and expansion
- “Clean” installation with clear labeling, reducing future troubleshooting times

EscapeWire created the design, managed the labor, procured the supplies, and provided project management.

## HSIA – Wired and Wireless

EscapeWire provided reliable, easy-to-use high speed internet access (HSIA) for guests, and secure network access for the back-office through advanced network security methods. EscapeWire’s expertise in access point placement considers construction materials, tests coverage and sometimes sorts out pre-existing wireless coverage problems at other properties.



## Free to Guest HD Television System

Candlewood’s corporate guidelines and service orientation is focused on giving the guest a rich experience, which includes a flexible, customized channel line-up and “Guest Channel” capabilities. EscapeWire addressed these needs by installing head-end equipment, implementing DIRECTV programming, and custom programming all televisions. HD content is provided through pro:Idiom televisions, and Guest Channel capabilities are flexible and easy to update.

## LCD Panel Installation and Programming

Due to tight timelines and coordination efforts, EscapeWire had to be flexible by installing televisions while some construction was still occurring. Plus EscapeWire provided “brand” pricing on televisions with very competitive installation costs.



## Audio Distribution

With a focus on guest satisfaction, Candlewood required ambient sound in the Lobby, Gazebo, and Fitness Room. EscapeWire provided for this in the Cable Plant Design and installed and balanced the sound throughout the facility – even outdoors.

## Video Surveillance

An advanced IP Video Surveillance system was installed, ensuring that entrances were monitored for safety, liability, security and “peace of mind.” IP Video Surveillance has significant advantages over older analog CATV, such as easy remote access over the internet, smart archival of video and intelligent cameras with motion and speed detection.

**To simplify your technology, contact EscapeWire Solutions today.**